# FMSBONDS, INC.

STATEMENT OF FINANCIAL CONDITION
JUNE 30, 2021

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders FMSbonds, Inc. Boca Raton, Florida

### Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of FMSbonds, Inc. as of June 30, 2021, and the related notes (collectively referred to as the financial statement). In our opinion, the financial statement presents fairly, in all material respects, the financial position of FMSbonds, Inc. as of June 30, 2021, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

This financial statement is the responsibility of FMSbonds, Inc.'s management. Our responsibility is to express an opinion on FMSbonds, Inc.'s financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to FMSbonds, Inc. in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud.

Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Kaufman, Rossin & Co., P.A.

We have served as FMSbonds, Inc.'s auditor since 1989.

Miami, Florida August 27, 2021



# **FMSbonds, Inc.** STATEMENT OF FINANCIAL CONDITION JUNE 30, 2021

ASSETS		
CASH, including \$4,055,087 segregated for exclusive benefit of customers	\$	28,470,242
RECEIVABLE FROM BROKERS AND DEALERS		351,794
RECEIVABLE FROM CUSTOMERS		9,130,887
SECURITIES OWNED, AT FAIR VALUE (NOTES 3, 5 AND 9)		63,134,027
BOND INTEREST AND REDEMPTIONS RECEIVABLE		346,282
PROPERTY AND EQUIPMENT, NET (NOTE 2)		1,029,483
RIGHT OF USE ASSET, NET (NOTE 6)		2,912,060
OTHER ASSETS (NOTE 4)		1,821,295
	\$	107,196,070
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES	Ф	2 715 706
Payable to brokers and dealers  Not payable for prosettled grapher way trades	\$	3,715,706 7,465,419
Net payable for unsettled regular-way trades Payable to customers		829,444
Securities sold, but not yet purchased, at fair value (Notes 3 and 9)		849,875
Lease liability (Note 6)		3,032,205
Stockholders' distribution payable		2,000,000
Accounts payable and accrued liabilities (Note 7)		15,046,715
Total liabilities		
		32,939,364
LEASE COMMITMENTS AND CONTINGENCIES (NOTE 6)		32,939,304
LEASE COMMITMENTS AND CONTINGENCIES (NOTE 6) STOCKHOLDERS' EQUITY		74,256,706

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Description of Business and Organization

FMSbonds, Inc. (the Company), is a broker and dealer specializing in municipal bonds. The Company acts primarily in a principal capacity, buying and selling for its own account and trading with customers and other dealers. To a lesser extent, the Company acts in an agency capacity, buying and selling equity securities and annuities for its customers and charging a commission, and in an administrative capacity earning fees for administrative services rendered.

# Government and Other Regulation

The Company's business is subject to significant regulation by various governmental agencies and self-regulatory organizations. Such regulation includes, among other things, periodic examinations by these regulatory bodies to determine whether the Company is conducting and reporting its operations in accordance with the applicable requirements of these organizations.

#### Securities Transactions

Securities transactions are reported on a trade date basis, and all securities are carried at fair value.

## Restricted Cash

If the Company has a requirement under the reserve computation, that amount of the minimum deposit required by the regulation would be considered restricted cash. While there was a balance in the special reserve account at June 30, 2021, there was no minimum deposit requirement needed.

# Valuation of Investments in Securities at Fair Value - Definition and Hierarchy

Generally accepted accounting principles require the Company to report its investments in securities at estimated fair value on a recurring basis. Fair value is defined as the price that the Company would receive to sell an investment or pay to transfer a liability in an orderly transaction with an independent counter-party in the principal market or in the absence of a principal market, the most advantageous market for the investment or liability. Fair value measurements establishes a three-tier hierarchy to distinguish between (1) inputs that reflect the assumptions market participants would use in pricing an asset or liability developed based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing an asset or liability developed based on the best information available in the circumstances (unobservable inputs); and establishes a classification of fair value measurements for disclosure purposes.

Various inputs are used in determining the value of the Company's investments. The inputs are summarized in the three broad levels listed below.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Valuation of Investments in Securities at Fair Value - Definition and Hierarchy (continued)

- **Level 1** quoted prices in active markets for identical investments
- **Level 2** other significant observable inputs (including quoted prices for similar investments, interest rates, credit risk, etc.)
- **Level 3** significant unobservable inputs (including the Company's own assumptions in determining the fair value of investments)

In applying the provisions of fair value measurements to the Company's portfolio activities during the year, the following valuation techniques have been employed:

Municipal Bonds and Certificates of Deposit. The fair value of municipal bonds and certificates of deposit is estimated using recently executed transactions, market price quotations and pricing models that factor in, where applicable, interest rates, bond or credit default swap spreads and volatility. These bonds and certificates of deposit are generally categorized in Level 2 of the fair value hierarchy.

Corporate Bonds. The fair value of corporate bonds is estimated using recently executed transactions, market price quotations (where observable), bond spreads or credit default swap spreads. The spread data used are for the same maturity as the bond. If the spread data does not reference the issuer, then data that references a comparable issuer is used. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves and credit ratings as key inputs. Corporate bonds are generally categorized in Level 2 of the fair value hierarchy.

# Property and Equipment

Property and equipment is recorded at cost. Expenditures for major betterments and additions are charged to the asset accounts while replacements, maintenance and repairs which do not improve or extend the lives of the respective assets are charged to expense currently.

# Depreciation and Amortization

Depreciation and amortization of property and equipment is computed using the straight-line method at various rates based upon the estimated useful lives of the assets. The range of estimated useful lives is summarized as follows:

Furniture and fixtures	7 years
Office equipment	5 years
Leasehold improvements	7 years
Transportation equipment	5 years

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# Receivables

The Company does not provide a reserve for uncollected receivables as substantially all amounts are collateralized by securities awaiting delivery. Amounts are charged directly to expense when deemed uncollectible, and have historically been immaterial.

#### Leases

The Company's leases for office space are classified as operating leases and comprise substantially all of the right-of-use ("ROU") assets and lease liability in the Company's statement of financial condition. ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the Company's obligation to make lease payments arising for the lease. A lease liability and corresponding ROU asset are initially recognized based on the present value of the minimum lease payments and do not include other variable contractual obligations, such as operating expenses, real estate taxes and employee parking. These costs are accounted for as period costs and expensed as incurred. When calculating the measurement of ROU assets and liabilities, the Company used its 3.0% incremental borrowing rate as of the lease commencement date. The subsequent measurement of the lease results in the recognition of a single lease expense amount that is recorded on a straight-line basis over the lease term.

# Loans and Advances to Employees

Loans and advances to employees are stated at the outstanding balance of funds due for repayment of cash advances. The carrying amount may be reduced by an allowance that reflects management's best estimate of the amounts that will not be collected. As management believes that the amounts are fully collectible and are therefore stated at net realizable value, management has not recorded an allowance for doubtful accounts.

# **Income Taxes**

The Company has elected, with the stockholders' consent, to be taxed under the S Corporation provisions of the Internal Revenue Code. Under these provisions, the taxable income of the Company is reflected by the stockholders on their personal income tax returns. Accordingly, no provision for income taxes is included in the accompanying financial statements.

The Company assesses its tax positions in accordance with "Accounting for Uncertainties in Income Taxes" as prescribed by the Accounting Standards Codification, which provides guidance for financial statement recognition and measurement of uncertain tax positions taken or expected to be taken in a tax return for open tax years (generally a period of three years from the later of each return's due date or the date filed) that remain subject to examination by the Company's major tax jurisdictions.

The Company assesses its tax positions and determines whether it has any material unrecognized liabilities for uncertain tax positions. The Company records these liabilities to the extent it deems them more likely than not to be incurred. Interest and penalties related to uncertain tax positions, if any, would be classified as a component of income tax expense. The Company believes that it does not have any significant uncertain tax positions requiring recognition or measurement in the accompanying financial statements.

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition. Actual results could differ from those estimates.

# NOTE 2. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2021 consisted of the following:

Furniture and fixtures	\$ 929,775
Office equipment	948,332
Leasehold improvements	1,579,215
Transportation equipment	569,750
	4,027,072
Less: accumulated depreciation and amortization	( 2,997,589 )
	\$ 1,029,483

# NOTE 3. FAIR VALUE MEASUREMENT

The Company's assets and liabilities recorded at fair value have been categorized based upon a fair value hierarchy in accordance with fair value measurements and the Company's accounting policies as disclosed in Note 1. The following table presents information about the Company's assets and liabilities measured at fair value as of June 30, 2021:

	Quoted Price	S			
	in Active		Significant		
	Markets for		Other	Significant	
	Identical		Observable	Unobservable	
	Assets		Inputs	Inputs	
ASSETS, at fair value	(Level 1)		(Level 2)	(Level 3)	Total
Securities Owned					
Certificates of deposit	\$	- \$	123,302	\$ - \$	123,302
Corporate bonds	-	-	2,278,749	-	2,278,749
Municipal bonds:					
Insured	-	-	9,922,387	-	9,922,387
Uninsured		-	50,809,589	-	50,809,589
Total municipal					
bonds		-	60,731,976	-	60,731,976
	\$ -	- \$	63,134,027	\$ - \$	63,134,027
LIABILITIES, at fair v	alue				
LIABILITIES, at lan v	aruc				
Securities Sold, But Not	Yet Purchased				
Corporate Bonds	\$ -	- \$	585,806	\$ - \$	585,806
Municipal bonds	•		264,069	-	264,069
	\$ -	- \$	849,875	\$ - \$	849,875

NOTE 4.	OTHER ASSETS	
	Other assets at June 30, 2021 consisted of the following:	
	Prepaids	\$ 315,031
	Deposits	372,281
	Other receivables	859,954
	Employee loans receivable	274,029
		\$ 1,821,295

# NOTE 5. COLLATERAL LOAN FACILITIES

The Company has a collateral loan facility with its primary clearing broker in New York, Bank of New York Mellon (BNY Mellon). This credit facility provides for borrowings up to \$100,000,000, and is due on demand. Borrowings are collateralized by securities owned or held as collateral by the Company and securities awaiting delivery on uncompleted transactions. There was no outstanding balance at June 30, 2021.

Additionally, the Company has a secondary brokerage credit agreement with U.S. Bank National Association (U.S. Bank). This credit facility provides for borrowings up to \$50,000,000, and is due on demand. The collateral loan payable due to U.S. Bank is collateralized in the same manner as amounts due to the clearing broker. The collateral is pledged to U.S. Bank and held at the Depository Trust Company. There was no outstanding balance at June 30, 2021.

# NOTE 6. LEASE COMMITMENTS AND CONTINGENCIES

#### Lease Commitments

The Company is obligated under various non-cancelable operating leases for certain equipment and office facilities, expiring through June 2024.

As of June 30, 2021, the future minimum annual rentals under the non-cancelable operating leases, of which substantially all are facility leases on two locations with the Company stockholders, are as follows:

2022	\$ 1,132,452
2023	1,135,753
2024	1,150,720
	3,418,925
Less: lease commitment on short-term leases not capitalized	( 143,585)
Less: discount to present value of lease liability	( 243,135)
Total lease liability	\$ 3,032,205

Effective July 1, 2019, the Company formalized the two facility leases with its stockholders as five year leases with 3% rent escalation provisions.

# **Contingencies**

The Company is party to legal proceedings arising in the ordinary course of business. In the opinion of management, based on a review with legal counsel, the Company does not believe that these matters will have a material effect on the Company's financial position or operating results.

# NOTE 7. EMPLOYEE BENEFIT PLANS

The Company maintains a 401(k) plan covering substantially all employees. Employer contributions to the plan are at the discretion of management. At June 30, 2021, the Company had accrued approximately \$202,000 for this plan. Additionally, the Company maintains a non-qualified Supplemental Employees' Retirement Plan (SERP). Contributions, the funding of which is at management's discretion, are calculated based on the qualifying employees' salary and years of employment. At June 30, 2021, the Company had accrued approximately \$8,562,000 for the SERP (approximately \$600,000 is related to current year) based on approximately \$10,237,000 of fully vested, gross future benefits. The weighted average discount rate used to determine benefit obligations and benefit costs as of June 30, 2021 and the year then ended was 2.75%. The SERP participants are considered to be general creditors of the Company, and there are no segregated or specifically designated plan assets. These accruals are included in accounts payable and accrued liabilities in the accompanying statement of financial condition.

# NOTE 8. NET CAPITAL REQUIREMENTS

As a registered broker-dealer, the Company is subject to the Uniform Net Capital Rule of the Securities and Exchange Commission, which requires that "Net Capital", as defined, shall be at least the greater of \$250,000 or 6-2/3% of "Aggregate Indebtedness", as defined. At June 30, 2021, the Company's "Net Capital" was \$39,120,727 which exceeded requirements by \$37,695,727. The ratio of "Aggregate Indebtedness" to "Net Capital" was 0.55 to 1 at June 30, 2021.

# NOTE 9. CREDIT CONCENTRATIONS AND OFF-BALANCE-SHEET RISK

In the normal course of business, the Company enters into financial transactions in which there is a risk of loss due to changes in the market ("market risk") or failure of the other party to the transaction to perform ("credit risk"), as described below.

# Securities Sold, But Not Yet Purchased

Securities sold, but not yet purchased, aggregate \$849,875 at June 30, 2021. Subsequent market fluctuations may require the Company to purchase these securities at prices which exceed the fair value in the accompanying statement of financial condition. Additionally, the securities owned and cash on deposit with clearing firms serve as collateral for this short-sale liability.

# **Custody of Securities**

Custodial functions for the Company's securities transactions are substantially provided by BNY Mellon and the Depository Trust Company. At June 30, 2021, a majority of securities owned are held by these entities.

# NOTE 9. CREDIT CONCENTRATIONS AND OFF-BALANCE-SHEET RISK (continued)

# Deposits with Financial Institutions

The Company may, during the course of operations, maintain cash deposits in excess of federally insured limits.

# Other Risk Concentrations

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

### Other Risks

In March 2020, the World Health organization declared the novel strain of the coronavirus ("COVID-19"), a global pandemic and recommended containment and mitigation measures worldwide. Although as of the report date this pandemic has not adversely affected the Company, the future potential impact, if any, cannot be determined at this time.

# NOTE 10. SUBSEQUENT EVENTS

The Company has evaluated subsequent events through August 27, 2021, which is the date the financial statements were issued and determined that no additional financial statement recognition or disclosure is necessary.